



**Idaho Health Insurance Exchange  
DBA Your Health Idaho**

**Finance Committee Meeting Minutes  
Friday, February 20, 2026**

**Committee Members Present**

- Mr. Greg Donaca, Chair (via videoconference)
- Ms. Tara Malek, Vice Chair (via videoconference)
- Dr. Cynthia Fairfax
- Mr. Kevin Settles
- Miren Unsworth for Director Juliet Charron (via videoconference)

**Others Present**

- Mr. Pat Kelly, Your Health Idaho
- Mr. Kevin Reddish, Your Health Idaho
- Ms. Kelly Fletcher, Your Health Idaho
- Ms. Julie Sparks, Your Health Idaho

**1. Call to Order**

Following proper notice in accordance with Idaho Code Section 74-204, the Finance Committee meeting of the Idaho Health Insurance Exchange (Exchange) was called to order by Mr. Donaca (Chair) at 2:02 p.m., Friday, February 20, 2026, at the offices of Your Health Idaho. In accordance with Idaho Code Section 74-203 (1), the meeting was open to the public and streamed in video conference format via Microsoft Teams. Members of the public were encouraged to access the virtual meeting via a link that was included in the notice of meeting posted on the Exchange Board's website, social media platforms, and at the meeting location.

**2. Roll Call**

Ms. Sparks called roll and determined that Chair Donaca, Ms. Malek, Dr. Fairfax, Mr. Settles, and Ms. Unsworth for Director Charron were present, resulting in a quorum. Senator Bernt was absent.

### 3. Prior Meeting Minutes

Chair Donaca asked if there were any changes to the minutes from the prior meeting and there were none.

**Motion:** Mr. Settles moved to approve the meeting minutes from the December 4, 2025, Finance Committee meeting as presented today. **Second:** Dr. Fairfax. **The motion carried.**

### 4. Review Agenda

Chair Donaca reviewed the agenda, no changes were made.

### 5. Review Roadmap

Chair Donaca reviewed the roadmap, no changes were made.

### 6. FY26 Q2 Financial Review

#### a. 2026 Enrollment

Mr. Kelly presented an update on enrollment so far in Plan Year 2026 (PY26). Disenrollment activity has doubled from 2025, with 8,375 disenrollments since the end of Open Enrollment 2026 (OE26). Enrollments at the beginning of February were on par with 2025 and there have been 2,900 disenrollments since February invoicing. March is expected to be stable and another large disenrollment is anticipated following April.

Regarding the variance of assessment fee revenue relative to the budget, variance attributed to the number of enrollments is 1.8% favorable to budget. Assessment fee revenue is 2.2% favorable to the budget due to higher enrollments and the mix of Qualified Health Plan (QHP) enrollments being higher than Qualified Dental Plan (QDP) enrollments.

As of December 2025, the majority of the 133,000 enrollments were held by Blue Cross of Idaho, Select Health, and Regence. Delta Dental held the greatest number of enrollments in dental carriers.

#### b. FY26 Q2 Results

Mr. Kelly presented a review of Fiscal Year 2026 (FY26), comparing actuals to budget. For the Your Health Idaho (YHI) results, year-to-date (YTD) total income of \$8.3 million is \$201,000 favorable to budget, driven largely by assessment fee revenue. At \$7.8 million, operating expenses are \$274,000 favorable to budget,

driven by favorability in personnel and eligibility services costs. Net operating income favorability is projected by \$475,000, split between revenue and expense. CapEx is on budget YTD with \$175,000 unfavorability in quarter two due to the remodel.

For View Pointe, YTD total income unfavorability of \$44,000 is driven by rent relief provided to tenants during the remodel. Operating expenses are \$24,000 unfavorable due to parking lot maintenance. CapEx shows unfavorability of \$28,000 due to the timing of the remodel and roof repairs.

The consolidated income statement shows total income favorability of \$157,000 and total operating expense favorability of \$250,000, with net operating income favorability of \$406,000.

**Motion:** Chair Donaca moved that the Finance Committee recommend to the Board the approval of the financial results through December 31, 2025, as presented today. **Second:** Mr. Settles. **The motion carried.**

## 7. FY26 Forecast

Mr. Kelly reviewed the FY26 forecast versus budget. For YHI operations, higher enrollment in PY25 is driving favorability in the first half of FY26. Effectuated member months are 1.5% favorable to budget YTD. Year-to-date assessment fee revenue is 4.8% favorable to budget. Seven million dollars in Certificates of Deposit (CDs) have been laddered to ensure funds are accessible at regular intervals. Operating expenses are under budget by \$6,000 due to savings in seasonal costs by direct hiring.

For View Pointe, \$1.15 million in CDs have been laddered. Net operating income is projected to be unfavorable to budget by \$72,000. This is due to rent relief for the View Pointe remodel, rent reductions due to YHI taking back first floor space, and utility cost and billback true ups. The YHI team is working with Young Elevator to develop a final quote for elevator upgrades and utility costs have come down with the replacement of the HVAC.

## 8. FY27 Budget Review

Mr. Kelly explained the budget process and reviewed key items to consider for FY27. The per member per month (PMPM) fee was projected to increase to \$13.50 for health plans; however, due to strong OE26, the proposed increase is \$13.00. No new major policy impacts are assumed and investment in technology, people, marketing, and outreach aligns with strategic goals. The committee discussed potential carrier concerns that the increased PMPM may cause lower enrollment. Mr. Kelly will continue conversations with the carriers.

For YHI operations, PMPM fee is assumed to increase to \$13.00 and \$0.85 for health and dental enrollments, respectively. This change is driven by lower enrollment due to federal policy and expiration of the enhanced Premium Tax Credits.

In the talent-centric space of YHI operations, current staffing levels have been adjusted to support enrollment levels. A merit increase of 3% is consistent with historical practices and norms while a 1% market increase is informed by a compensation survey. A 1% team member vacancy is assumed and no changes to the variable pay structure are planned. Employee benefit increases are assumed at historical norms, and no economic impact adjustment is assumed for January 2027.

Mr. Kelly went on, saying Always Present marketing and outreach continues and delivers enrollment stability and mitigation of downward pressure from policy and affordability changes. Business insurance assumes growth consistent with historical experience: Directors & Officers and Errors & Omissions assume an 8% increase, General Liability assumes a 3% increase, and Cyber and Media Liability assumes a 12% increase. There is a 3% increase in run-rate expenses and assume three-quarters of our seasonal workforce is hired directly.

For YHI CapEx, minimal capital investment is assumed, given the maturity of the technology platform. Break/fix items are assumed to be \$100,000 per year.

Mr. Kelly presented the quarterly income statement for YHI operations with a comparison to FY26 forecast. Assessment fees are \$461,000 lower due to lower enrollment due to expiring enhanced tax credits. Lower rates of return are assumed due to a lower cash balance. Personnel costs are \$703,000 higher, due to increases in merit, market, open positions, and benefits costs. Marketing and outreach costs are \$76,000 higher, due to a 5% increase in production costs and paid advertising. Net operating income is expected to be \$838,000 lower, driven largely by revenue. There was discussion amongst the committee about the likelihood of the assumptions made in the budget and how YHI knows the reason a consumer disenrolls.

For View Pointe, the Armstrong lease ends June 2026 and the Catholic Diocese lease ends December 2026. A six-month vacancy and market for both lease and tenant improvements is assumed for both spaces. No other capital projects are assumed, excluding elevator upgrades. There was a brief discussion about the target length of new tenant leases.

Mr. Kelly reviewed the View Pointe quarterly income statement with a comparison to FY26 forecast. Total income is projected to be \$232,000 lower driven mainly by tenant departures and assumed vacancy. CapEx is \$361,000 higher due to tenant improvements.

The consolidated seven-year income statement shows negative operating income in the 2027 budget due to lower enrollments due to federal policy. However, it is projected to increase in 2028 through 2032 due to enrollment recovery and a full year of the PMPM increase. The committee discussed reasons for the projected increase in enrollment.

## 9. Financial Sustainability

Mr. Kelly presented the sustainability cash flow projection through 2032, which shows a dip in calendar year 2026 and stabilization going into 2027. There was discussion regarding the way the amounts of the operating and capital cash reserves were chosen.

## 10. Scenario Planning

Mr. Kelly presented two scenarios to the committee. The first is additional federal policies putting downward pressure on enrollment. Examples include a 5% decline caused by Cost Share Reduction Funding or the change to active verification being more cumbersome than expected, also resulting in a 5% decline. The second scenario shows YHI mitigating the headwinds more successfully and enrollment does not experience as much of a decline. There was discussion about how often the committee should see the scenarios and it was agreed that once a year or when there is material change is often enough.

### a. PY27 Assessment Fee

**Motion:** Chair Donaca moved that the Finance Committee recommend to the Board Your Health Idaho Assessment Fees for Qualified Health Plans (QHPs) of \$13.00 and Qualified Dental Plans (QDPs) of \$0.85 for Plan Year 2027. **Second:** Dr. Fairfax. **The motion carried.**

### b. FY27 Budgets

**Motion:** Chair Donaca moved that the Finance Committee recommend to the Board approval of the Fiscal Year 2027 budgets as presented today. **Second:** Dr. Fairfax. **The motion carried.**

## 11. Budget Preparation Timing

Mr. Kelly explained to the committee the reasoning behind the early establishment of approving YHI's budget in March. In the years since, much of this reasoning is no longer relevant. The YHI team is proposing moving the budget proposal from March to June in future years. The committee discussed this proposal and the need to ensure the Department of Insurance (DOI) is given plenty of notice in the event of a change to the PMPM rate.

**Motion:** Chair Donaca moved that the Finance Committee recommend to the Board the change in budget approval timing from March to June from fiscal year 2028 and beyond and that such change be reflected in the IHIE Financial Guidelines policy. **Second:** Ms. Malek. **The motion carried.**

## **12. Next Meeting**

The next committee meeting will be held at the end of May or beginning of June. Ms. Sparks will reach out for scheduling.

## **13. Adjourn**

There being no further business before the committee, the Chair adjourned the meeting at 3:09 p.m.

Signed and respectfully submitted,

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Greg Donaca, Committee Chair

DRAFT